

Balance Sheet

December 31, 2009 and 2008

Assets

| Current Assets | 2009 | 2008 |
|-----------------------------|---------------------|---------------------|
| Cash & Equivalents | \$11,595,611 | \$10,426,799 |
| Marketable Investments | 625,063 | 0 |
| Grants Receivable | 625,000 | 643,024 |
| Other Receivables | 20,480 | 26,029 |
| Inventory | 158,530 | 180,326 |
| Prepaid Expenses | 105,433 | 99,223 |
| Total Current Assets | \$13,130,117 | \$11,375,401 |

| | | |
|--------------------------|---------------------|---------------------|
| Pledges Receivable | \$1,975,519 | \$1,311,224 |
| Net Fixed Assets | 33,372,869 | 33,611,390 |
| Construction in Progress | 1,789,345 | 867,668 |
| Bond Issue Costs | 0 | 10,000 |
| Other Assets | 0 | 155,724 |
| Marketable Investments | 1,795,263 | 1,793,629 |
| Total Assets | \$52,063,113 | \$49,125,036 |

Liabilities & Net Assets

| | | |
|---|---------------------|---------------------|
| Current Liabilities | \$952,745 | \$1,403,658 |
| Net Assets: | | |
| Unrestricted | \$38,219,090 | \$37,285,574 |
| Temporarily Restricted | 11,094,548 | 8,639,379 |
| Permanently Restricted | 1,796,730 | 1,796,425 |
| Total Net Assets | \$51,110,368 | \$47,721,378 |
| Total Liabilities & Net Assets | \$52,063,113 | \$49,125,036 |

Statements of Activity & Changes in Net Assets

December 31, 2009 and 2008

Support & Revenue*

| | 2009 | 2008 |
|------------------------------------|--------------------|---------------------|
| ARAD | \$2,079,600 | \$2,079,600 |
| Contributions | 5,088,157 | 7,404,995 |
| Admissions | 1,040,627 | 1,529,071 |
| Investment Income | 113,551 | 261,178 |
| Activities | 455,194 | 455,966 |
| Memberships | 567,984 | 587,029 |
| Miscellaneous | 16,271 | 3,400 |
| Total Support & Revenue | \$9,361,384 | \$12,321,239 |

Expenses*

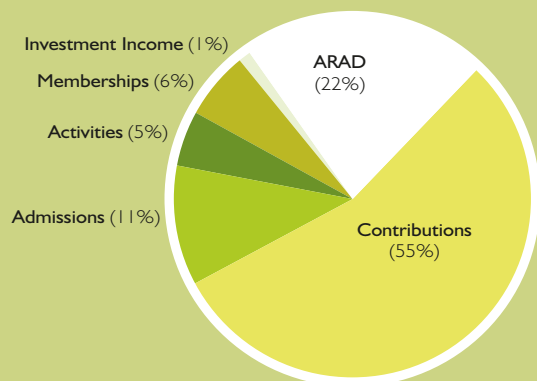
| | | |
|-----------------------|--------------------|--------------------|
| Program | \$4,456,680 | \$4,450,898 |
| Administration | 571,820 | 620,061 |
| Fundraising | 373,979 | 422,110 |
| Total Expenses | \$5,402,479 | \$5,493,069 |

Change in Net Assets

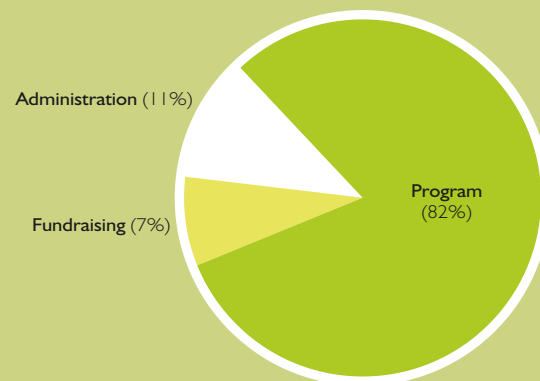
| | | |
|---|--------------|--------------|
| Continuing Operations and Capital Campaign | \$3,958,905 | \$6,828,170 |
| Net Assets | | |
| – Beginning of the Year | \$50,153,041 | \$43,324,871 |
| – End of the Year | \$54,111,946 | \$50,153,041 |

2009

Support & Revenue



Expenses



The financial statements as of December 31, 2009 and 2008 were audited by Frank P. Hess & Co., Inc. and summarized for this report. Copies of the complete financial statements and related notes are available upon request from Phipps Conservatory and Botanical Gardens, Inc. Business Office.

*Revenues are presented without capital gains and losses and expenses are presented without depreciation. Net assets have also been adjusted accordingly. The financial information above includes activity related to the Capital Campaign.

The Living Building Challenge

A new expansion phase will soon begin with the development of the Center for Sustainable Landscapes complex on a land-table 30 feet below the landmark level of Phipps' rear campus. Designed and built by Pittsburghers and Pennsylvanians as an innovation for the world in response to the global ILBI Living Building Challenge, this revolutionary education, research and administration center will set a new standard for green building practices and operations, generating all of its own energy with renewable resources, capturing and treating its water on site, and reusing resources both efficiently and for maximum beauty. Phipps expects to begin construction in 2010.

Advanced Gifts \$1,000,000+

Colcom Foundation
The Heinz Endowments
The Richard King Mellon Foundation

Major Gifts . . . \$50,000-\$999,999

Berner International Corporation
Eden Hall Foundation
The Fisher Fund of the Pittsburgh Foundation
The Kresge Foundation
Katherine Mabis McKenna Foundation
Mr. and Mrs. Lewis A. Patterson III
Pennsylvania Department of Community & Economic Development
Pennsylvania Department of Environmental Protection
PNC Foundation
Mr. and Mrs. Troy Polamalu
John G. Rangos Charitable Foundation

Community Gifts

..... \$5,000-\$49,999

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Mr. and Mrs. James C. Stalder
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The Walden Trust

Special Gifts up to \$4,999

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Nellie Lou Slagle
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2008 & 2009 Annual Appeal

* Deceased
† Gave in both 2008 and 2009

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Chairman's Circle \$7,500 to \$9,999

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Spang & Company Charitable Trust †

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